

Food Systems Management Consultant

Location: Manchester office / home flexi working

Salary £25,000 – 35,000 starting salary, 37.5 hour week (flexi-time)

FoodSync is a small, vibrant, dedicated and passionate organisation recognised for being impact driven and innovative in driving food system change and enhancing the role food plays in placemaking. We are looking for an experienced **Management Consultant** leading on designing and delivering food and place-based projects within the FoodSync team, our clients and their stakeholders.

FoodSync predominantly provides consultancy to generate revenue and uses this to deliver social change. The nature of the work is always different and can be challenging due to the complexities of the food system and placemaking. We find this environment stimulating and energising and are looking for a team member who will relish this challenge, being both an active collaborator and a self-starter. There are opportunities to grow this role, expanding our impact whilst matching your personal ambitions.

It is accepted by all colleagues of FoodSync that we aim to generate sufficient income to cover core costs and a surplus to invest in our future. We each have a personal responsibility to pursue this aim of sustainability and growth in realising the vision, aims and mission of FoodSync. We have a strong commitment to a positive work-life balance and encourage our staff to bring their whole-selves to work. This leads to more stimulating, innovative and collaborative work environment and a strong team mentality. Working to make the food system more sustainable is challenging and we require different view-points to really make a difference.

The role

We are not your average consultancy firm. Our vision and mission for the food system means that we are actively invested in every project we undertake delivering positive outcomes for our clients whilst building in sustainable approaches. We often start with a problem or opportunity brought to us through our network. We work to understand this problem and co-produce strategies or projects which deliver the necessary change from board room to grassroots activity. The reach and variety of this role is challenging but stimulating and rewarding; it is transformative. Work may include feasibility studies, options appraisals, strategies, policies, project design and implementation. Our Project Coordinators and the CEO/Technical Director will work alongside you, building networks/partnerships and integrating key food and food system expertise. This role draws together aspects of strategic, operational, human capital and financial advisory management consultancy through the lens of food and food systems.

Utilising your management consultancy and project management skills, you will successfully implement projects in the public, private and VCSE sector. You will design, develop and deliver proposals, work plans, workshops, consultations, systems and processes to draw out the required information in order to develop change for our clients and their partners and stakeholders. As a Food Systems Management Consultant you must be able to accurately communicate your progress against outcomes in person, in reports, team debriefs and design sessions to a wider range of audiences (C-suite audiences through to grassroots community organisations). Your expertise, persuasive collaborative approach and

interpretation will help turn raw intelligence and theory into practical interventions and solutions, whilst delivering our values by being **bold, technical** and **realistic**.

Day to day you will need to have the ability to problem-solve, managing your time and capacity to deliver concurrent pieces of work.

You will:

- Facilitate discussions with the client, key stakeholders and partners to elaborate on areas of proposed improvement and ascertain the outcomes / outputs required from the project.
- Define the problem concisely and hypothesise/scenario plan proposed solution/s.
- Perform quantitative and qualitative analysis to drive the proposed solution/s
 - Quantitative research methodologies include data mining, creating financial models, and performing valuation analysis
 - Qualitative research methodologies include performing market research and collecting business and place-based intelligence
- Consolidate the findings from the analysis and present solutions to the client
- The capability to critically appraise assets, infrastructure, investment, business models, products and services.

You have:

- Well-developed core consulting skills of research, analysis, presentation, and attention to detail.
- Aptitude to grasp new concepts and effectively produce results.
- Exceptional problem-solving skills – an analytical, innovative and creative mindset.
- Exceptional written and verbal communication skills.
- Ability to structure and manage variable and often intense workloads.
- Ability to lead projects with a sound work ethic, intellectual curiosity, and exceptional client service
- A good understanding the food system (the way we produce and consume food), and a personal drive to maximise your impact; making the food system more sustainable and fit for the future.
- A Bachelor's and a minimum of three years' experience in management consultancy or in a senior project management role
- Well-developed industry expertise in a domain of alignment (food, business, environment, public health, consumer products etc).
- Good awareness of current affairs
- Advanced working knowledge of Microsoft Suite, specifically Excel and Powerpoint
- A worthy team player, dedicated to contributing to the outcome desired by the team internally or externally.
- A full UK driver's licence.

FoodSync aims to create a culture that respects and values each other's differences, and we recognise that many people in our society experience discrimination or lack of opportunity for reasons that are not fair. We aim to increase opportunities for inclusion and diversity across our organisation.

For further information visit our website www.foodsync.co.uk or call Jemma Hynes, CEO on 07834 561258 (strictly no agencies)

Applications: To apply, please send a C.V. and a covering letter including a personal statement to Jemma@foodsync.co.uk stating your suitability for the role, based on the person specification. Your personal statement should be no longer than two sides of A4. Applications without a personal statement will not be accepted.

Application deadline: 4th May 2021 noon

Interviews: 13th May 2021 (or by arrangement)